# **A**akeland Financial Corporation

FOR IMMEDIATE RELEASE

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# Lakeland Financial Reports Record Performance Second Quarter Net Income Increases 13 percent

Warsaw, Indiana (July 25, 2016) – Lakeland Financial Corporation (Nasdaq Global Select/LKFN), parent company of Lake City Bank, today reported record quarterly net income of \$12.8 million for the second quarter of 2016, an increase of 13%, versus \$11.4 million for the second quarter of 2015. Diluted net income per common share of \$0.76 for the second quarter of 2016 also represents a quarterly record and an increase of 12%, versus \$0.68 for the comparable period of 2015. On a linked-quarter basis net income increased by 4% or \$524,000 from \$12.3 million for the first quarter ended March 31, 2016.

The company further reported record net income of \$25.1 million for the six months ended June 30, 2016 versus \$22.5 million for the comparable period of 2015, an increase of 11%. Diluted net income per common share was also a record for the period and increased 10% to \$1.48 for the six months ended June 30, 2016 versus \$1.34 for the comparable period of 2015.

David M. Findlay, President and CEO, commented, "The Lake City Bank team is very proud of this record quarterly and year-to-date performance. We continue to be focused on the healthy growth of our balance sheet and taking care of clients in our communities each and every day. It's a combination that has produced disciplined and strategic growth in our Indiana markets over a long period of time."

Highlights for the quarter are noted below:

2<sup>nd</sup> Quarter 2016 versus 2<sup>nd</sup> Quarter 2015 Highlights:

- Organic average loan growth of \$340 million or 12%
- Average deposit growth of \$371 million or 12%
- Net interest income increase of \$3.2 million or 12%
- Continued strong asset quality with nonperforming assets to total assets at 0.24%
- Tangible common equity increase of 12%

2<sup>nd</sup> Quarter 2016 versus 1<sup>st</sup> Quarter 2016 Highlights:

- Organic average loan growth of \$103 million or 3%
- Core deposit growth of \$160 million or 5%
- Net interest income increase of \$691,000 or 2%

- Noninterest income increase of \$1.0 million or 15%
- Continued strong asset quality with loan loss reserve to nonperforming loans at 464%

Findlay noted, "We are particularly pleased with the continued loan and deposit growth that our retail and commercial banking teams are producing. At our core, we understand that an important part of our mission is to provide our clients with competitively priced and structured products and this overall growth is reflective of our success in delivering on this front."

As previously announced, the board of directors approved a cash dividend for the second quarter of \$0.28 per share, payable on August 5, 2016, to shareholders of record as of July 25, 2016. The quarterly dividend represents a 14% increase over the \$0.245 quarterly dividends paid in the last three quarters of 2015 and in the first quarter of 2016.

On July 13, 2016, the company further announced that the board of directors approved a threefor-two common stock split that will be paid on August 5, 2016 in the form of a stock dividend to shareholders of record as of July 25, 2016. All per share data presented in this press release is prepared on a pre-split basis.

Findlay observed, "We've built a strong balance sheet with a conservative capital position that also has allowed us to pay a consistently healthy dividend. We further believe that the stock split is a reflection of our long-term value creation for shareholders. Over the past 10 years, our total return for shareholders, which reflects stock price performance and dividends, has increased by approximately 175%."

Return on average total equity for the first six months of 2016 was 12.43% compared to 12.25% in the prior year period. Return on average assets for the first six months of 2016 was 1.29% compared to 1.30% in the same period of 2015. Total capital as a percent of assets was 13.65% at June 30, 2016, compared to 13.83% at June 30, 2015 and 13.72% at March 31, 2016. The company's tangible common equity to tangible assets ratio was 10.57% at June 30, 2016, compared to 10.44% at June 30, 2015 and 10.61% at March 31, 2016.

Average total loans for the second quarter of 2016 were \$3.19 billion, an increase of \$340.2 million, or 12%, versus \$2.85 billion for the comparable period of 2015. Total loans outstanding grew \$304.5 million, or 11%, from \$2.89 billion as of June 30, 2015 to \$3.20 billion as of June 30, 2016. On a linked quarter basis, average total loans increased by \$103.2 million, or 3%, from \$3.09 billion for the first quarter of 2016 to \$3.19 billion for the second quarter of 2016.

Average total deposits for the second quarter of 2016 were \$3.44 billion, an increase of \$371.0 million, or 12%, versus \$3.07 billion for the corresponding period of 2015. Total deposits grew \$383.3 million, or 13%, from \$3.02 billion as of June 30, 2015 to \$3.40 billion as of June 30, 2016. In addition, total core deposits, which exclude brokered deposits, increased \$391.3 million, or 13%, from \$2.90 billion at June 30, 2015 to \$3.29 billion at June 30, 2016.

The company's net interest margin was 3.24% in the second quarter of 2016, compared to 3.18% for the second quarter of 2015. The higher margin in the second quarter of 2016 was due to higher yields on both loans and securities, partially offset by a higher cost of funds. The net interest margin was 3.26% in the linked first quarter of 2016. On a quarter-linked basis, cost of funds increased by 3 basis points but was offset by improved earning asset yields of 1 basis point. The company's net interest margin for the six months ended June 30, 2016 was 3.24% compared to 3.23% in the prior year six month period.

Findlay further commented, "The absence of any action by the Federal Reserve Bank will continue to create challenges for the industry, and for Lake City Bank. While we are pleased with our

net interest margin performance in 2016, we believe, pressure will continue until we see some relief in the form of rate action by the Federal Reserve Bank."

Net interest income increased \$3.2 million, or 12%, to \$29.3 million for the second quarter of 2016, versus \$26.1 million in the second quarter of 2015. Net interest income for the six months ended June 30, 2016 increased \$6.1 million, or 12%, to \$57.9 million, versus \$51.8 million for the six months ended June 30, 2015.

For the fourteenth consecutive quarter, the company did not record a provision for loan losses. The absence of a provision for loan losses was generally driven by continued stability in key loan quality metrics, including appropriate reserve coverage of nonperforming loans, a decrease in historical loss percentages, stable economic conditions in the company's markets and sustained signs of improvement in its borrowers' performance and future prospects. The company's allowance for loan losses as of June 30, 2016 was \$43.2 million compared to \$44.8 million as of June 30, 2015 and \$43.3 million as of March 31, 2016. The allowance for loan losses represented 1.35% of total loans as of June 30, 2016 versus 1.55% at June 30, 2015 and 1.39% as of March 31, 2016. The allowance for loan losses as a percentage of nonperforming loans was 464% as of June 30, 2016, versus 312% as of June 30, 2015, and 571% as of March 31, 2016.

Nonperforming assets decreased \$5.0 million, or 35%, to \$9.6 million as of June 30, 2016 versus \$14.6 million as of June 30, 2015. On a linked quarter basis, nonperforming assets were \$1.7 million higher than the \$7.8 million reported as of March 31, 2016. The increase in nonperforming assets from the linked quarter was primarily due to placing a single \$2.0 million commercial credit in nonaccrual status. The ratio of nonperforming assets to total assets at June 30, 2016 declined to 0.24% from 0.41% at June 30, 2015 and was 0.21% at March 31, 2016. Net charge-offs totaled \$36,000 in the second quarter of 2016 versus net charge-offs of \$861,000 during the second quarter of 2015 and net charge-offs of \$326,000 during the linked first quarter of 2016.

The company's noninterest income increased 5% to \$8.1 million for the second quarter of 2016 versus \$7.7 million for the second quarter of 2015. Noninterest income was positively impacted by increases in recurring fee income for service charges on deposit accounts, merchant card fee income and mortgage banking income. The company's noninterest income decreased 3% to \$15.1 million for the six months ended June 30, 2016 compared to \$15.5 million in the prior year period. Noninterest income was negatively impacted by decreases in other income due primarily to credit valuation adjustment losses related to the company's swap arrangements of \$605,000, as well as a \$226,000 write down to a property formerly used as a Lake City Bank branch that is held for sale.

The company's noninterest expense increased by 10% to \$18.4 million in the second quarter of 2016 compared to \$16.7 million in the second quarter of 2015. Salaries and employee benefits increased by \$1.1 million in the three month period ended June 30, 2016 versus the same period of 2015. These increases in salary and employee benefits were driven by higher performance incentive-based compensation costs, staff additions and normal merit increases. Data processing fees increased primarily due to increased technology and software related expenditures with the company's core processor, which are volume and product driven and represent digital solutions and forward technology for clients. The company's efficiency ratio was 49% for the second quarter of 2016, compared to 50% for the second quarter of 2015 and 49% for the linked first quarter of 2016. The company's noninterest expense increased by 7% to \$35.8 million for the six months ended June 30, 2016 compared to \$33.6 million in the prior year period primarily due to increases in salaries and employee benefits, data processing fees and professional fees.

Lakeland Financial Corporation is a \$3.9 billion bank holding company headquartered in Warsaw, Indiana. Lake City Bank, its single bank subsidiary, is the fourth largest bank headquartered in the state, and the largest bank 100% invested in Indiana. Lake City Bank operates 48 offices in Northern and Central Indiana, delivering technology driven and client-centric financial services solutions to individuals and businesses.

Information regarding Lakeland Financial Corporation may be accessed on the home page of its subsidiary, Lake City Bank, at <u>www.lakecitybank.com</u>. The company's common stock is traded on the Nasdaq Global Select Market under "LKFN." In addition to the results presented in accordance with generally accepted accounting principles in the United States of America, this earnings release contains certain non-GAAP financial measures. Lakeland Financial believes that providing non-GAAP financial measures provides investors with information useful to understanding the company's financial performance. Additionally, these non-GAAP measures are used by management for planning and forecasting purposes, including measures based on "tangible common equity" which is "common stockholders' equity" excluding intangible assets, net of deferred tax and "tangible assets" which is "assets" excluding intangible assets, net of deferred tax. A reconciliation of these non-GAAP measures to the most comparable GAAP equivalent is included in the attached financial tables where the non-GAAP measure is presented.

This document contains, and future oral and written statements of the company and its management may contain, forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 with respect to the financial condition, results of operations, plans, objectives, future performance and business of the company. Forward-looking statements, which may be based upon beliefs, expectations and assumptions of the company's management and on information currently available to management, are generally identifiable by the use of words such as "believe," "expect," "anticipate," "continue," "plan," "intend," "estimate," "may," "will," "would," "could," "should" or other similar expressions. Additionally, all statements in this document, including forward-looking statements, speak only as of the date they are made, and the company undertakes no obligation to update any statement in light of new information or future events. Additional information concerning the company and its business, including factors that could materially affect the company's financial results, is included in the company's filings with the Securities and Exchange Commission, including the company's Annual Report on Form 10-K.

#### LAKELAND FINANCIAL CORPORATION SECOND QUARTER 2016 FINANCIAL HIGHLIGHTS

SECOND QUAR	TER 20	016 FINANC								0			
(Unaudited Dellars in the user do)	_	lun 20	T		Months En	ded	Jun. 30,	-		Six Mo	nths E	Inded Jun. 30,	-
(Unaudited – Dollars in thousands) END OF PERIOD BALANCES		Jun. 30, 2016			Mar. 31, 2016		2015			un. 30, 2016		2015	
Assets	\$	3,937,304		\$	3,808,907		\$ 3,572,106	-		3,937,304	-	\$ 3,572,10	6
Deposits	Ψ	3,403,455		Ψ	3,250,735		3,020,151			3,403,455		3,020,15	
Brokered Deposits		112,884			120,125		120,861			112,884		120,86	
Core Deposits		3,290,571			3,130,610		2,899,290		3	3,290,571		2,899,29	
Loans		3,197,997			3,113,300		2,893,462			3,197,997		2,893,46	
Allowance for Loan Losses		43,247			43,284		44,816			43,247		44,81	
Total Equity		418,893			406,963		375,764			418,893		375,764	
Goodwill net of deferred tax assets		3,137			3,140		3,176			3,137		3,17	
Tangible Common Equity		415,756			403,823		372,588			415,756		372,58	
AVERAGE BALANCES		410,700			400,020		072,000			410,100		012,000	0
Total Assets	\$	4,003,633		\$	3,812,316		\$ 3,552,029		\$ 3	3,907,974		\$ 3,496,860	0
Earning Assets	Ψ	3,705,666		Ψ	3,590,822		3,342,275			3,648,244		3,294,76	
Investments		488,762			478,537		475,803			483,650		476,52	
Loans		3,192,545			3,089,348		2,852,382			3,140,947		2,803,884	
Total Deposits		3,437,493			3,231,298		3,066,483			3,334,395		3,002,184	
Interest Bearing Deposits		2,759,696			2,569,704		2,488,227			2,664,700		2,435,00	
Interest Bearing Liabilities		2,887,534			2,727,422		2,581,664			2,807,478		2,540,99	
Total Equity		411,986			399,921		374,339		-	405,953		370,53	
		,000			000,021		01 1,000					010,000	0
Net Interest Income	\$	29,273		\$	28,582		\$ 26,064		\$	57,855		\$ 51,764	4
Net Interest Income-Fully Tax Equivalent	Ŷ	29,818		Ŷ	29,102		26,559		Ŷ	58,920		52,74	
Provision for Loan Losses		23,010			23,102		20,555			00,520			0
Noninterest Income		8,067			7,043		7,713			15,110		15,50	
Noninterest income		8,067 18,446			17,384		16,741			35,830		33,642	
		18,446			17,384					35,830 25,082		33,64. 22,510	
Net Income PER SHARE DATA		12,003			12,279		11,380			20,002		22,51	U
Basic Net Income Per Common Share	\$	0.77		\$	0.74		\$ 0.69		\$	1.50		\$ 1.3	6
	φ			φ					φ				
Diluted Net Income Per Common Share		0.76			0.73		0.68			1.48		1.3	
Cash Dividends Declared Per Common Share		0.28	~		0.245		0.245			0.525	~	0.45	
Dividend Payout		36.84	%		33.56	%	36.03	%		35.47	%		6%
Book Value Per Common Share (equity per share issued)		25.08			24.37		22.61			25.08		22.6	
Tangible Book Value Per Common Share		24.90			24.19		22.42			24.90		22.42	
Market Value – High		49.91			46.55		44.27			49.91		44.2	
Market Value – Low		43.41			39.80		38.71			39.80		37.42	
Basic Weighted Average Common Shares Outstanding		16,696,834			16,679,835		16,611,974			6,688,335		16,601,18	
Diluted Weighted Average Common Shares Outstanding	1	16,930,513			16,885,204		16,820,052		16	5,913,738		16,795,90	7
KEY RATIOS													
Return on Average Assets		1.29	%		1.30	%	1.29	%			%		0 %
Return on Average Total Equity		12.50			12.35		12.19			12.43		12.2	
Average Equity to Average Assets		10.29			10.49		10.54			10.39		10.6	
Net Interest Margin		3.24			3.26		3.18			3.24		3.23	
Efficiency (Noninterest Expense / Net Interest Income plus Noninterest Income)		49.40			48.80		49.57			49.11		50.0	
Tier 1 Leverage (1)		10.85			11.15		11.22			10.85		11.2	
Tier 1 Risk-Based Capital (1)		12.41			12.46		12.58			12.41		12.5	
Common Equity Tier 1 (CET1) (1)		11.55			11.58		11.63			11.55		11.63	
Total Capital (1)		13.65			13.72		13.83			13.65		13.8	
Tangible Capital (1)		10.57			10.61		10.44			10.57		10.4	4
ASSET QUALITY													
Loans Past Due 30 - 89 Days	\$	1,795		\$	4,024		4,580		\$	1,795		\$ 4,58	
Loans Past Due 90 Days or More		0			0		284			0		284	
Non-accrual Loans		9,329			7,579		14,089			9,329		14,08	9
Nonperforming Loans (includes nonperforming TDR's)		9,329			7,579		14,373			9,329		14,373	
Other Real Estate Owned		238			243		231			238		23	1
Other Nonperforming Assets		0			0		7			0		-	7
Total Nonperforming Assets		9,567			7,822		14,611			9,567		14,61	1
Performing Troubled Debt Restructurings		8,647			8,590		7,606			8,647		7,60	6
Nonperforming Troubled Debt Restructurings (included in nonperforming loans)		6,040			5,519		11,176			6,040		11,17	6
Total Troubled Debt Restructurings		14,688			14,109		18,783			14,688		18,78	3
Impaired Loans		19,267			17,418		22,328			19,267		22,32	8
Non-Impaired Watch List Loans		139,706			123,984		130,735			139,706		130,73	5
Total Impaired and Watch List Loans		158,973			141,402		153,063			158,973		153,063	3
Gross Charge Offs		296			466		995			762		1,70	3
Recoveries		260			140		134			400		25	7
Net Charge Offs/(Recoveries)		36			326		861			362		1,44	
Net Charge Offs/(Recoveries) to Average Loans		0.00	%		0.04	%	0.12	%		0.02	%		0 %
Loan Loss Reserve to Loans		1.35			1.39		1.55			1.35			5 %
Loan Loss Reserve to Nonperforming Loans		463.58			571.11		311.80			463.58		311.8	
Loan Loss Reserve to Nonperforming Loans and Performing TDR's		240.58			267.70		203.90			240.58		203.9	
Nonperforming Loans to Loans		0.29			0.24		0.50			0.29			0 %
Nonperforming Assets to Assets		0.24			0.21		0.41				%		1 %
Total Impaired and Watch List Loans to Total Loans		4.97			4.54		5.29			4.97			9 %
OTHER DATA							1.20						
Full Time Equivalent Employees		531			521		514			531		514	4
Offices		48			48		46			48		4	

(1) Capital ratios for June 30, 2016 are preliminary until the Call Report is filed.

### LAKELAND FINANCIAL CORPORATION CONSOLIDATED BALANCE SHEETS June 30, 2016 and December 31, 2015

(in thousands, except share data)

	June 30, 2016	December 31, 2015
	(Unaudited)	
ASSETS	<b>A -------------</b>	<b>A OT AOA</b>
Cash and due from banks Short-term investments	\$	\$
Total cash and cash equivalents	108,863	80.674
	100,000	00,074
Securities available for sale (carried at fair value)	499,600	478,071
Real estate mortgage loans held for sale	4,009	3,294
Loans, net of allowance for loan losses of \$43,247 and \$43,610	3,154,750	3,037,319
Land, premises and equipment, net	49,144	46,684
Bank owned life insurance	70,610	69,698
Federal Reserve and Federal Home Loan Bank stock	8,373	7,668
Accrued interest receivable	10,294	9,462
Goodwill	4,970	4,970
Other assets	26,691	28,446
Total assets	\$ 3,937,304	\$ 3,766,286
LIABILITIES AND STOCKHOLDERS' EQUITY		
LIABILITIES		
Noninterest bearing deposits	\$ 727,308	\$ 715,093
Interest bearing deposits	2,676,147	2,468,328
Total deposits	3,403,455	3,183,421
Short-term borrowings		
Securities sold under agreements to repurchase	56,368	69,622
Other short-term borrowings	0	70,000
Total short-term borrowings	56,368	139,622
Long-term borrowings	32	34
Subordinated debentures	30,928	30,928
Accrued interest payable	4,403	3,773
Other liabilities	23,225	15,607
Total liabilities	3,518,411	3,373,385
<b>STOCKHOLDERS' EQUITY</b> Common stock: 90,000,000 shares authorized, no par value 16,696,834 shares issued and 16,596,152 outstanding as of June 30, 2016		
16,641,651 shares issued and 16,546,044 outstanding as of December 31, 2015	101,002	99,123
Retained earnings	310,317	294,002
Accumulated other comprehensive income	10,166	2,142
Treasury stock, at cost (2016 - 100,682 shares, 2015 - 95,607 shares)	(2,681)	(2,455)
Total stockholders' equity	418,804	392,812
Noncontrolling interest	89	89
Total equity	418,893	392,901
Total liabilities and equity	\$ 3,937,304	\$ 3,766,286

# LAKELAND FINANCIAL CORPORATION CONSOLIDATED STATEMENTS OF INCOME For the Three Months and Six Months Ended June 30, 2016 and 2015 (unaudited in thousands except for share and per share data)

		Three Mon June		led	Six Months Ended June 30,				
	2	016		2015		2016		2015	
NET INTEREST INCOME									
Interest and fees on loans									
Taxable	\$	30,918	\$	27,315	\$	60,548	\$	53,572	
Tax exempt		111		117		222		234	
Interest and dividends on securities									
Taxable		2,297		2,002		4,843		4,450	
Tax exempt		947		842		1,842		1,671	
Interest on short-term investments		82		14		110		27	
Total interest income		34,355		30,290		67,565		59,954	
Interest on deposits		4,694		3,930		8,889		7,578	
Interest on borrowings									
Short-term		99		35		246		95	
Long-term		289		261		575		517	
Total interest expense		5,082		4,226		9,710		8,190	
NET INTEREST INCOME		29,273		26,064		57,855		51,764	
Provision for loan losses		0		0		0		0	
NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES		29,273		26,064		57,855		51,764	
		4 4 9 9		1 100		0 000		0.000	
Wealth advisory fees		1,133 212		1,106 311		2,293 500		2,290	
Investment brokerage fees Service charges on deposit accounts		212		2,573		5,623		803 4,947	
Loan, insurance and service fees		2,843 1,892		1,900		5,625 3,730		4,947 3,469	
Merchant card fee income		527		431		1,024		847	
Bank owned life insurance income		489		360		662		735	
Other income		587		681		515		1,635	
Mortgage banking income		384		351		711		740	
Net securities gains/(losses)		0		0		52		42	
Total noninterest income		8,067		7,713		15,110		15,508	
NONINTEREST EXPENSE									
Salaries and employee benefits		10,592		9,444		20,197		19,167	
Net occupancy expense		1,041		915		2,137		1,999	
Equipment costs		909		913		1,810		1,829	
Data processing fees and supplies		2,120		1,938		4,152		3,705	
Corporate and business development		763		714		1,620		1,504	
FDIC insurance and other regulatory fees		557		511		1,080		997	
Professional fees		859		728		1,686		1,417	
Other expense		1,605		1,578		3,148		3,024	
Total noninterest expense		18,446		16,741		35,830		33,642	
INCOME BEFORE INCOME TAX EXPENSE		18,894		17,036		37,135		33,630	
Income tax expense		6,091	_	5,656		12,053	_	11,114	
NET INCOME	\$	12,803	\$	11,380	\$	25,082	\$	22,516	
BASIC WEIGHTED AVERAGE COMMON SHARES	1	6,696,834		16,611,974	1	6,688,335	1	6,601,189	
BASIC EARNINGS PER COMMON SHARE	\$	0.77	\$	0.69	\$	1.50	\$	1.36	
DILUTED WEIGHTED AVERAGE COMMON SHARES	1	6,930,513		16,820,052	1	6,913,738	1	6,795,907	
DILUTED EARNINGS PER COMMON SHARE	\$	0.76	\$	0.68	\$	1.48	\$	1.34	

#### LAKELAND FINANCIAL CORPORATION LOAN DETAIL SECOND QUARTER 2016 (unaudited in thousands)

	June	June 30, March 31,				Decemb	oer 31,		June 30,				
	20	16		2016			201	2015			2015		
Commercial and industrial loans:													
Working capital lines of credit loans	\$ 598,531	18.7	%	\$ 591,136	19.0	%	\$ 581,025	18.9	%	\$ 606,169	20.9	%	
Non-working capital loans	628,119	19.6		614,619	19.7		598,487	19.4		537,708	18.6	-	
Total commercial and industrial loans	1,226,650	38.4		1,205,755	38.7		1,179,512	38.3		1,143,877	39.5		
Commercial real estate and multi-family residential loans:													
Construction and land development loans	221,027	6.9		206,378	6.6		230,719	7.5		152,292	5.3		
Owner occupied loans	457,461	14.3		447,620	14.4		412,026	13.4		409,650	14.2		
Nonowner occupied loans	395,597	12.4		408,273	13.1		407,883	13.2		399,583	13.8		
Multifamily loans	114,618	3.6		104,303	3.4		79,425	2.6		90,175	3.1	-	
Total commercial real estate and multi-family residential loans	1,188,703	37.2		1,166,574	37.5		1,130,053	36.7		1,051,700	36.3		
Agri-business and agricultural loans:													
Loans secured by farmland	146,519	4.6		144,687	4.6		164,375	5.3		156,001	5.4		
Loans for agricultural production	162,240	5.1		128,456	4.1		141,719	4.6		95,327	3.3	-	
Total agri-business and agricultural loans	308,759	9.7		273,143	8.8		306,094	9.9		251,328	8.7		
Other commercial loans	82,786	2.6		83,617	2.7		85,075	2.8		82,247	2.8	_	
Total commercial loans	2,806,898	87.8		2,729,089	87.7		2,700,734	87.7		2,529,152	87.4		
Consumer 1-4 family mortgage loans:													
Closed end first mortgage loans	164,564	5.1		161,701	5.2		158,062	5.1		148,977	5.1		
Open end and junior lien loans	164,645	5.1		160,734	5.2		163,700	5.3		155,902	5.4		
Residential construction and land development loans	9,570	0.3		8,488	0.3		9,341	0.3		8,821	0.3	-	
Total consumer 1-4 family mortgage loans	338,779	10.6		330,923	10.6		331,103	10.7		313,700	10.8		
Other consumer loans	52,492	1.6		53,327	1.7		49,113	1.6		50,813	1.8	-	
Total consumer loans	391,271	12.2		384,250	12.3		380,216	12.3		364,513	12.6		
Subtotal	3,198,169	100.0	%	3,113,339	100.0	%	3,080,950	100.0	%	2,893,665	100.0	%	
Less: Allowance for loan losses	(43,247)			(43,284)			(43,610)			(44,816)			
Net deferred loan fees	(172)			(39)		-	(21)			(203)			
Loans, net	\$3,154,750		:	\$3,070,016		=	\$3,037,319		:	\$2,848,646			

#### LAKELAND FINANCIAL CORPORATION DEPOSITS AND BORROWINGS SECOND QUARTER 2016 (unaudited in thousands)

	June 30,	March 31,	December 31,	June 30,
	2016	2016	2015	2015
Non-interest bearing demand deposits	\$ 727,308	\$ 660,318	\$ 715,093	\$ 602,898
Interest bearing demand, savings & money market accounts	1,500,720	1,475,291	1,470,814	1,422,200
Time deposits under \$100,000	247,271	250,998	259,260	283,138
Time deposits of \$100,000 or more	928,156	864,128	738,254	711,915
Total deposits	3,403,455	3,250,735	3,183,421	3,020,151
Short-term borrowings	56,368	94,504	139,622	126,615
Long-term borrowings	32	32	34	34
Subordinated debentures	30,928	30,928	30,928	30,928
Total borrowings	87,328	125,464	170,584	157,577
Total funding sources	\$3,490,783	\$3,376,199	\$3,354,005	\$3,177,728

## LAKELAND FINANCIAL CORPORATION AVERAGE BALANCE SHEET AND NET INTEREST ANALYSIS (UNAUDITED)

	Three Months Ended June 30, 2016				e Months Endeo arch 31, 2016	d	Three Months Ended June 30, 2015				
	Average	Interest	Yield (1)/	Average	Interest	Yield (1)/	Average	Interest	Yield (1)/		
(fully tax equivalent basis, dollars in thousands)	Balance	Income	Rate	Balance	Income	Rate	Balance	Income	Rate		
Earning Assets											
Loans:											
Taxable (2)(3)	\$ 3,180,783	\$ 30,918	3.91 %	\$ 3,077,441	\$ 29,630	3.87 %	\$ 2,839,605	\$ 27,315	3.86 %		
Tax exempt (1)	11,763	164	5.62	11,907	166	5.61	12,777	174	5.47		
Investments: (1)											
Available for sale	488,762	3,736	3.07	478,537	3,906	3.28	475,803	3,282	2.77		
Short-term investments	5,805	3	0.21	6,210	4	0.26	5,154	1	0.08		
Interest bearing deposits	18,553	79	1.71	16,727	24	0.58	8,936	13	0.58		
Total earning assets	\$ 3,705,666	\$ 34,900	3.79 %	\$ 3,590,822	\$ 33,730	3.78 %	\$ 3,342,275	\$ 30,785	3.69 %		
Less: Allowance for loan losses	(43,228)			(43,394)			(45,693)				
Nonearning Assets											
Cash and due from banks	167,099			97,093			98,133				
Premises and equipment	48,921			47,237			42,919				
Other nonearning assets	125,175			120,558			114,395				
Total assets	\$ 4,003,633			\$ 3,812,316			\$ 3,552,029				
Interest Bearing Liabilities											
Savings deposits	\$ 263,331	\$ 115	0.18 %	\$ 253,313	\$ 123	0.20 %	\$ 231,505	\$ 116	0.20 %		
Interest bearing checking accounts	1,309,443	1,455	0.45	1,240,226	1,324	0.43	1,255,838	1,250	0.40		
Time deposits:											
In denominations under \$100,000	249,452	719	1.16	254,605	737	1.16	286,266	855	1.20		
In denominations over \$100,000	937,470	2,405	1.03	821,560	2,011	0.98	714,618	1,709	0.96		
Miscellaneous short-term borrowings	96,878	99	0.41	126,758	147	0.47	62,475	35	0.22		
Long-term borrowings and											
subordinated debentures (4)	30,960	289	3.75	30,960	286	3.72	30,962	261	3.38		
Total interest bearing liabilities	\$ 2,887,534	\$ 5,082	0.71 %	\$ 2,727,422	\$ 4,628	0.68 %	\$ 2,581,664	\$ 4,226	0.66 %		
Noninterest Bearing Liabilities	,,	+ -,		+ _,,	• .,		+ _,,	+ .,			
Demand deposits	677.797			661.594			578,255				
Other liabilities	26,316			23,379			17,772				
Stockholders' Equity	411,986			399,921			374,338				
Total liabilities and stockholders' equity	\$ 4,003,633			\$ 3,812,316			\$ 3,552,029				
	\$ 1,000,000			\$ 0,012,010			\$ 0,002,020				
Interest Margin Recap											
Interest income/average earning assets		34,900	3.79		33,730	3.78		30,785	3.69		
Interest expense/average earning assets		5,082	0.55		4,628	0.52		4,226	0.51		
Net interest income and margin		\$ 29,818	3.24 %		\$ 29,102	3.26 %		\$ 26,559	3.18 %		
Not interest income and margin		φ 20,010	0.24 /0		φ 20,102	0.20 /0		φ 20,000	0.10 /0		

(1) Tax exempt income was converted to a fully taxable equivalent basis at a 35 percent tax rate for 2016 and 2015. The tax equivalent rate for tax exempt loans and tax exempt securities acquired after January 1, 1983 included the Tax Equity and Fiscal Responsibility Act of 1982 ("TEFRA") adjustment applicable to nondeductible interest expenses.

(2) Loan fees, which are immaterial in relation to total taxable loan interest income for 2016 and 2015, are included as taxable loan interest income.

(3) Nonaccrual loans are included in the average balance of taxable loans.

(4) Long-term borrowings and subordinated debentures interest expense was reduced by interest capitalized on construction in process for 2015.